



VERTICES

PARTNERS

PROACTIVE | PEDIGREE | PERFORMANCE

PHARMA AND HEALTHCARE SECTOR

SOME OF OUR MARQUEE DEALS

PHARMA AND HEALTHCARE SECTOR



- Represented Corona Remedies Private Limited in the acquisition of 30% stake and investment by ChrysCapital private equity fund in a deal size of INR 670 Crores approximately.
- Represented Corona Remedies Private Limited in their funding of approximate INR 118 Crores from Creador Capital.
- Represented Corona Remedies Private Limited in its strategic investment in LA Chandra Pharamlab in a deal size amounting to INR 7 Crores approximately.



- Represented Somerset Capital Partners II LLC in its acquisition in Cygnus Medicare for a total purchase consideration of INR 130 Crores.



- Represented Windlass Healthcare in acquisition of 51% stake by Cadila Healthcare in Windlas Healthcare for INR 155.55 Crores.



- Represented Tano Capital in its investment in Windlas Biotech Limited of approximate INR 75 Crores.



- Represented Shilpa Medicare Limited in its acquisition of entire stake of the existing shareholders in FTF Pharma Private Limited for approximate of INR 75 Crores.
- Represented Shilpa Medicare Limited in its investment in Auxilla Pharmaceuticals and Research LLP for approximate of INR 6 Crores.



- Represented Corner Store Technologies Private Limited in its Series B round of funding of approximately INR 75 Crores.
- Represented Corner Store Technologies Pvt Ltd (Lifcare) in its angel funding of approximately INR 33.49 Crores from Nexus Venture and Saif Partners and seed funding of INR 6.6 Crores.



- Natural Capsules Limited in its fundraise from Somerset Indus Healthcare Fund II and Somerset Indus Healthcare India Fund in a deal size of INR 75 Crores approximately.



- Represented Ashish Life Science Private Limited in its Series A round of funding of INR 45 Crores from Eight Roads Ventures and Anterra F&A Ventures.



- Represented the family office of Famy Care in its investment in Rubix Data Sciences Private Limited in its Series A round of funding of INR 10 Crores.
- Represented Famy Care for advising on various aspects of Contract Manufacturing Agreement, Master Service Agreement, Supply Agreement, legal structuring drafting and negotiating of various aspects of Distributor Agreement in relation to distribution of pharmaceutical products and in certain other corporate advisory services.

SOME OF OUR MARQUEE DEALS

PHARMA AND HEALTHCARE SECTOR



- Represented Enaltec Labs Private Limited for advising on various aspects of Contract Manufacturing Agreement for active pharmaceutical ingredient (API), Loan License Agreement, Master Service Agreement, Supply Agreement, Technical Agreement with contract testing laboratory, Pharmaceutical Product Supply Agreement, legal structuring drafting and negotiating of various aspects of Distributor Agreement in relation to distribution of pharmaceutical products and in certain other corporate advisory services.
- Represented Enaltec Labs in La Renon's acquisition of 51% stake in the pharmaceutical company in a deal valuation of INR 180-200 Crores approximately.



- Represented Kapiva Ayurveda in its Series A round of funding of approximately INR 18 Crores from Fireside Ventures and the family office of TV Mohandas Pai.
- Represented Kapiva Ayurveda in its pre-series A round of funding of approximately INR 15 Crores.



- Represented Indira IVF Hospital Private Limited for advising on various aspects of fund raising, legal structuring drafting and negotiating of various aspects of agreements with various stakeholders and in certain other corporate advisory services.



- Represented Guardian Healthcare in relation to investment by John Abraham.



- Represented Express Clinics Private Limited and its Promoters in relation to exit provided to DC Healthcare International, Inc.
- Represented Express Clinics Private Limited for advising on various aspects of fund raising, legal structuring drafting and negotiating of various aspects of agreements with various stakeholders and in certain other corporate advisory services.



- Represented MD India Health Insurance TPA Private Limited in certain corporate advisory services.



- Represented SastaSundar in its acquisition by FlipKart.



- Represented Arctern Healthcare Private Limited (Meddo) in its Pre-Series A3 funding from Alkemi Venture Fund I (Alkemi) in a deal size of INR 14 Crores approximately.



- Represented Redcliffe Lifetech in its Series B fund raise from LeapFrog Investments with participation from Healthquad, Schroders, LC Nueva, Growth Spark Ventures and existing investors Chiratae Ventures and Alkemi Venture Partners in a deal size of INR 470 Crore approximately.

DETAILS OF OTHER TRANSACTIONS ADVISED BY SOME OF OUR KEY TEAM MEMBERS

PHARMA AND HEALTHCARE SECTOR



- Represented Somerset Capital Partners II LLC in its acquisition in Cygnus Medicare for a total purchase consideration of INR 130 Crores.
- Represented Somerset Capital Partners II LLC in its investment in Browndove Healthcare Private Limited of approximate INR 17 Crores.
- Represented Somerset Capital Partners II LLC in its investment in Chayagraphics Healthcare Private Limited of approximate INR 3 Crores.



- Represented mFine in its Series A fund raising from Prime Venture Partners.



- Represented Endiya Partners' in its in its Series A investment in eKincare.



- Represented SigTuple in its various rounds of fundraising including Series B fund raise from Accel and IDG.



- Represented Samara Capital Management Ltd, a leading private equity fund in its investment in India's largest cardiac stent maker Sahajanand Medical Technologies Ltd (SMT) for a total investment amount of approximately INR 170 Crores.



- Represented Medmeme LLC in structuring and transfer of the Indian operations of Medmeme India in favour of Inflexion Private Equity Partners LLP, UK.



- Represented Abbott Laboratories, USA, in relation to its proposed acquisition of the entire nutrition business of Wockhardt Limited.



- Represented Mauritius-based private equity fund New York Life Investment Management Jacob Ballas India Fund in acquisition of a minority stake in Mumbai-based pharmaceutical development and manufacturing company Inventia Healthcare Limited (formerly known as Themis Laboratories).

Gwalior Chemical
Industries

- Represented specialty chemical manufacturer Gwalior Chemical Industries in its divestment of the chemical and wind power business to German specialty chemical major Lanxess for an approximate consideration of EUR 82.4 million.

Universal Medicare
Private Limited

- Represented Universal Medicare Private Limited in its divestment of marketing and distribution business of branded nutraceutical formulations in India to Sanofi group for approximate consideration of USD 109.5 million.

Disclaimer: All trademarks/logos of clients used here are for representative purpose only.

AWARDS & RECOGNITIONS



- Ranked Among Top 40 Law Firms 2017 & 2019



- Awarded Debutant Law Firm of the Year in Private Equity & Venture Capital League table 2016
- Ranked among Top 10 Youngest Law Firm 2016, 2017, 2018 & 2019 in the Private Equity Segment
- Ranked among Top 10 Law Firm in Private Equity League Tables 2021 & 2022
- Ranked among Top 10 Law Firm in M&A League Tables 2022

INDIA BUSINESS
LAW JOURNAL

- Awarded Adjudged Rising Star
- Awarded the Best New Law Firm in 2017 & 2018
- Awarded Top 10 Law Firm 2018 in Private Equity Practice
- Awarded Best Indian Law Firm in 2019
- Won Indian Law Firm Awards 2019 - 2021 in Private Equity & Venture Capital
- Recognised as Award Winning Law Firm in Education sector in 2021 & 2022 and Startup Sector in 2022

ASIAN LEGAL
BUSINESS

- 40 under 40 2018
- Best Boutique Law Firm 2018
- Who's Who - ALB 2018 & 2019
- Awarded as a Notable Law Firm in ALB - M&A Rankings 2019
- Recognised as India Firms to Watch 2021
- Ranked for Mergers & Acquisitions - 2022



- Recognised as Notable Firm - 2019 & 2020 in Private Equity & Investment Funds Segments
- Recognised as "The Highest Rated Law Firm" for Private Equity by Asialaw Client Service Excellence 2021
- Ranked for Private Equity, Investment Funds & Corporate and M&A practice 2022 edition
- Ranked in Private Equity, Investment Funds, Corporate and M&A, and Restructuring & Insolvency practice areas along with Banking & Financial Services, Technology & Telecommunications, and Pharmaceutical & Life Sciences industry sectors in 2022-23 research edition.



- Recognised as a Recommended Firm in 2019 & 2021
- Recognised as a Notable Law Firm in Private Equity Practice - 2019, 2020 & 2021
- Recognised as a Notable Law Firm in Restructuring & Insolvency - 2020 & 2021
- Recognised as a Notable Law Firm in Mergers and Acquisitions - 2021
- Recognised as a Recommended Firm in Mergers & Acquisitions, Private equity, Restructuring & Insolvency - 2022



- Ranked among Top 10 Law Firms 2019 in the Private Equity Segment



- Awarded Emerging Law Firm of the Year 2019



AWARDS & RECOGNITIONS



The
**LEGAL
500**

- Ranked in band 4 of practice area "Investment Funds" 2020 for the Asia-Pacific region
- Ranked in Private Equity and Investment Funds & White-Collar Crime - 2021, 2022 & 2023
- Recognised as Firms to Watch in Corporate and M&A - 2022
- Ranked in Corporate and M&A - 2023
- Recognised as Firms to Watch in Lifesciences & Healthcare Sector - 2023



Chambers
AND PARTNERS

- Ranked in Chambers Asia-Pacific 2021 & 2022 for Private Equity- India



Forbes INDIA
**LEGAL
POWERLIST**

- Enlisted in the Legal Powerlist by Forbes India 2020 as one of the Top Law Firms Below 10 Years – Exp for Private Equity & Venture Capital and Corporate & Commercial Practices
- Enlisted in the Legal Powerlist by Forbes India 2021 & 2022 as one of the Top Law Firms Below 10 Years – Exp for Corporate & Commercial, Joint Venture, M&A, PE & VC, Restructuring, Insolvency & Bankruptcy and White Collar Crime



**LEGAL
ERA**

- Recognised as Law Firm of the Year in Private Equity- 2022



WE'RE LISTENING

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